

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION DUE TO SOLE SOURCE REQUIREMENT

REQUIRED INFORMATION	
1.	FACILITY NUMBER-NAME- CITY, STATE: VACIHS Des Moines, Ia
2.	VISN OR PROGRAM ACTIVITY: 23
3.	POC NAME AND TELEPHONE NUMBER: Keith Royster 515-699-5999 x3975
4.	PROPOSED ACTION: Sole Source Procurement of COMMODITY
5.	<p>DESCRIPTION OF REQUIREMENT: Acquisition of Hirsch Panel, Motion Detectors, Card Reader, Door Position switches, Panic Buttons. The following will be installed by a Hirsch authorized installer: (1) Hirsch Panel [REDACTED], (7) Door position switches [REDACTED], (6) Card Readers [REDACTED], (6) Motion Detectors [REDACTED], (5) Electric Door Strike \$ 403.50, Total: \$10470.50</p> <ul style="list-style-type: none"> Supplies/Equipment: Technical Characteristics can include, but are not limited to model, make, part number, color, size, quantity, delivery date, etc. Services: Refer to the statement of work, statement of objective, or performance work statement for your description.
6.	<p>STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION: Only One Responsible Source Available</p> <ul style="list-style-type: none"> FAR 6.302-1 Only one responsible source and no other supplies or services will satisfy agency requirements FAR 8.405-6 Limited sources justification and approval FAR 13.106-1(B) SAP Requirements – Soliciting From a Single Source <p style="margin-left: 40px;">• This is a reference to the part of the Federal Acquisition Regulation that allows an item to be purchased without being fully competed. This statement serves as a point of reference in case the justification is questioned. In this case, it would be reviewed for its relativity to this part of the Federal Acquisition Regulation.</p>
7.	<p>NATURE & BACKGROUND OF ACQUISITION TO JUSTIFY SOLE SOURCE: The existing Security entry detection system is manufactured by Hirsch. Connection of the new components must be tied in with the existing system and programmed to work with the Hirsch software. This system has been in use for more than 10 years and has become the standard for the for detection systems throughout the medical center. This standard was established at the time the Simnplex system was first procured. The use of Simplex Products in the expansion of our fire alarm system is essential to the Government requirements</p> <ul style="list-style-type: none"> Describe the minimum salient characteristics that will meet your needs. This is the area where you explain why no other vendor anywhere can supply this requirement for you. Acceptable reasons for "sole source" include (but are not limited to): bound by contract, technical order specification, warranty service, or regional standardization. If the reason for sole source is determined locally, offer what market research or clinical guidelines led to the decision. If this item is included in an allowance standard for War Reserve Materiel (WRM), cite the allowance standard, required source, and stock number for this item. NOTE FOR WRM PURCHASES: The Defense Logistics Agency is your primary source for WRM equipment. Be sure to determine availability from a DLA item manager before contracting for WRM equipment. If DLA cannot meet your timelines for WRM equipment, your urgency may be further justification for other than full and open competition. See your Medical Logistics Flight Commander for more details.
8.	<p>PROVIDE INFORMATION SHOWING MARKET RESEARCH WAS CONDUCTED: Authorized dealers have been found and are able to provide the products needed :Main Panel, Door Position Switch, Panic Button, Card Reader, Motion Detector, Door Switch</p>

- This justification is for why no other vendor anywhere can supply your item or service and still meet your needs. Your rationale for barring other vendors is crucial to your justification. If you already cited the statutory reason for a sole source, state, "See paragraph 7". If your rationale for a sole source purchase was determined locally, offer an explanation of the source selection process you went through to determine your sole source requirement. Unacceptable reasons include (but are not limited to) personal taste, good relationship with existing vendor, or one's comfort level with a particular vendor.
- Describe the similarities and differences in vendors for the product that you are aware of that could assist or prevent the purchaser from obtaining the best value for you. Be sure to name the vendors. This section will help the purchaser decide which vendors are available to purchase this item from. If market research was not conducted, state it AND the reason that there was no market research.

9. PRICE ANALYSIS "FAIR AND REASONABLE": " : This equipment will be purchased as part of a project which is being competed via Invitation for Bid. Each bidder will be responsible for ensuring the price is fair and reasonable.

- This section is mandatory. Do not leave this section blank. Even though this must be purchased from only one source, you must still obtain a quote from the vendor for this purchase. This way you are able to verify added costs for delivery, your geographic region, or installation. Cite the pricing here. If you purchased this item before, compare this price to what you paid last time. Cite this here as well.

10. LISTING OF SOURCES EXPRESSING INTEREST IN THIS REQUIREMENT: *N/A*

- Enter or attach contact information for sources you cited in the description of your source selection. If sole source by statute, regulation, or standard, list contact information for that source here.

11. FUTURE ACTION TO OVERCOME BARRIER TO OTFOC: *VISN 23, Des Moines Division only uses brand name products when necessary and competes all other requirements.*

- This section fulfills the legal requirement to affirm that the selection of a singular source for this requirement is an anomaly and that action will be taken in the future to ensure full competition in the future. The reason this is needed is to describe how the government will make an effort in the future to fully comply with standard acquisition practices and not resort to creating unnecessary partnerships with few vendors at the risk barring full competition to circumvent the FAR. By signing this, you are telling the contracting officer to avoid the processes that assure best value and fairness in this acquisition. If the reason for sole source purchase is because of statute, standard, or regulation, enter "THE SOURCE FOR THIS PURCHASE IS REQUIRED IAW [cite the standard here]."

SUBMITTED BY:

Signature: *Keith Ruyter*

Department/Requestor

Date: 8/22/2012

SIGNED BY:

Signature: *Sarah Sel*

Warranted Contracting Officer

Date: 11/9/12

APPROVED BY:

Signature: *Mc G*

NCM or Product Line Supervisor

Date: 11/8/2012

Note: Anything that is over 500K will need to strictly follow the SOP J&A Attachment.

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION DUE TO SOLE SOURCE REQUIREMENT

REQUIRED INFORMATION
1. FACILITY NUMBER-NAME- CITY, STATE: 636A6 Central Iowa Healthcare, Des Moines, IA
2. VISN OR PROGRAM ACTIVITY: 23
3. POC NAME AND TELEPHONE NUMBER: Keith Royster – 515-699-5999 x 3975
4. PROPOSED ACTION: Sole Source Procurement of COMMODITY
<p>5. DESCRIPTION OF REQUIREMENT: Acquisition of (1) Air Handler Control Panel valued at [REDACTED], (1) Variable Frequency Drives valued at [REDACTED] each and (6) VAV Box Control Equipment valued at [REDACTED] each, all provided by Johnson Controls. [REDACTED]</p> <ul style="list-style-type: none"> Supplies/Equipment: Technical Characteristics can include, but are not limited to model, make, part number, color, size, quantity, delivery date, etc. Services: Refer to the statement of work, statement of objective, or performance work statement for your description.
<p>6. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION: Only One Responsible Source Available</p> <ul style="list-style-type: none"> FAR 13.106-1(B) SAP Requirements – Soliciting From a Single Source This is a reference to the part of the Federal Acquisition Regulation that allows an item to be purchased without being fully competed. This statement serves as a point of reference in case the justification is questioned. In this case, it would be reviewed for its relativity to this part of the Federal Acquisition Regulation.
<p>7. NATURE & BACKGROUND OF ACQUISITION TO JUSTIFY SOLE SOURCE: The existing Building Management System (BAS) utilizes Metasys system provided by Johnson Controls. This system has been established as the BAS standard and has been in use for more than 5 years. The installation of this system established the standard for the medical center and was awarded competitively. The Metasys system monitors and controls air handling, refrigeration equipment, boiler plant automatic control systems, chill water plant control system, etc. at the Medical Center and is used to provide data that assists the maintenance department in ensuring compliance with Joint Commission requirements and maintaining safe operation of the boilers. Continued use of Metasys/Johnson Controls is essential to meet the Government's requirement. There are other BAS that could be purchased for use on this project, but these systems would not be capable of integrating with the full scope of the Metasys system. Integration of other BAS with Metasys requires that a separate platform be established to monitor the HVAC and related systems and to date this process has not been successful. Integration of a different system would not be specific to monitoring the HVAC systems for the subject project but would need to be compatible with integrating and sustaining the boiler plant monitoring system and chill water plant.</p> <ul style="list-style-type: none"> Describe the minimum salient characteristics that will meet your needs. This is the area where you explain why no other vendor anywhere can supply this requirement for you. Acceptable reasons for "sole source" include (but are not limited to): bound by contract, technical order specification, warranty service, or regional standardization. If the reason for sole source is determined locally, offer what market research or clinical guidelines led to the decision. If this item is included in an allowance standard for War Reserve Materiel (WRM), cite the allowance standard, required source, and stock number for this item. NOTE FOR WRM PURCHASES: The Defense Logistics Agency is your primary source for WRM equipment. Be sure to determine availability from a DLA item manager before contracting for WRM equipment. If DLA cannot meet your timelines for WRM equipment, your urgency may be further justification for other than full and open competition. See your Medical Logistics Flight Commander for more details.
<p>8. PROVIDE INFORMATION SHOWING MARKET RESEARCH WAS CONDUCTED: See paragraph 7.</p> <ul style="list-style-type: none"> This justification is for why no other vendor anywhere can supply your item or service and still meet your needs. Your rationale for barring other vendors is crucial to your justification. If you already cited the statutory reason for a sole source, state, "See paragraph 7". If your rationale for a sole source purchase was

determined locally, offer an explanation of the source selection process you went through to determine your sole source requirement. Unacceptable reasons include (but are not limited to) personal taste, good relationship with existing vendor, or one's comfort level with a particular vendor.

- Describe the similarities and differences in vendors for the product that you are aware of that could assist or prevent the purchaser from obtaining the best value for you. Be sure to name the vendors. This section will help the purchaser decide which vendors are available to purchase this item from. If market research was not conducted, state it AND the reason that there was no market research.

9. PRICE ANALYSIS "FAIR AND REASONABLE": This equipment will be purchased as part of a minor construction project which is being competed via Invitation for Bid. Each bidder will be responsible for ensuring the price is fair and reasonable.

- This section is mandatory. Do not leave this section blank. Even though this must be purchased from only one source, you must still obtain a quote from the vendor for this purchase. This way you are able to verify added costs for delivery, your geographic region, or installation. Cite the pricing here. If you purchased this item before, compare this price to what you paid last time. Cite this here as well.

10. LISTING OF SOURCES EXPRESSING INTEREST IN THIS REQUIREMENT: N/A

- Enter or attach contact information for sources you cited in the description of your source selection. If sole source by statute, regulation, or standard, list contact information for that source here.

11. FUTURE ACTION TO OVERCOME BARRIER TO OTFOC: *Fulfillment of this requirement is to maintain the current BAS system for the project. Future requirements would need to consider the financial burden to the government in replacing the BAS system with a different platform. A different platform would require that the current system be taken out of service during the construction and activation of a new platform and place the facility at risk with not meeting Joint Commissioning requirements and would have a dollar value that would be in the range of \$5M to \$7.5M.*

- This section fulfills the legal requirement to affirm that the selection of a singular source for this requirement is an anomaly and that action will be taken in the future to ensure full competition in the future. The reason this is needed is to describe how the government will make an effort in the future to fully comply with standard acquisition practices and not resort to creating unnecessary partnerships with few vendors at the risk barring full competition to circumvent the FAR. By signing this, you are telling the contracting officer to avoid the processes that assure best value and fairness in this acquisition. If the reason for sole source purchase is because of statute, standard, or regulation, enter "THE SOURCE FOR THIS PURCHASE IS REQUIRED IAW [cite the standard here]."

SUBMITTED BY:

Signature: Keith Royster
Department/Requestor
Date: 8/22/2012

SIGNED BY:

Signature: Janet Suel
Warranted Contracting Officer
Date: 11/8/12

APPROVED BY:

Signature: M. Ay
NCM or Product Line Supervisor
Date: 11/8/12
Note: Anything that is over 500K will need to strictly

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2. VISN OR PROGRAM ACTIVITY: 23
3. POC NAME AND TELEPHONE NUMBER: Keith Royster 515-699-5999 x3975
4. PROPOSED ACTION: Sole Source Procurement of COMMODITY
<p>5. DESCRIPTION OF REQUIREMENT: Acquisition of Simplex smoke/fire detector heads, pull stations, strobe lights and horns plus associated communication wiring. The following Simplex products will be purchased: (12) Alarm Speakers [REDACTED], (3) Manual Pull Stations [REDACTED] (7) Smoke Detectors [REDACTED] (1) Strobes [REDACTED], (1) Heat Detector \$80.00, (1) Fire Alarm Control Panel [REDACTED] Total: [REDACTED]</p> <ul style="list-style-type: none"> Supplies/Equipment: Technical Characteristics can include, but are not limited to model, make, part number, color, size, quantity, delivery date, etc. Services: Refer to the statement of work, statement of objective, or performance work statement for your description.
<p>6. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION: Only One Responsible Source Available</p> <ul style="list-style-type: none"> FAR 13.106-1(B) SAP Requirements – Soliciting From a Single Source This is a reference to the part of the Federal Acquisition Regulation that allows an item to be purchased without being fully competed. This statement serves as a point of reference in case the justification is questioned. In this case, it would be reviewed for its relativity to this part of the Federal Acquisition Regulation.
<p>7. NATURE & BACKGROUND OF ACQUISITION TO JUSTIFY SOLE SOURCE: The existing fire detection system was manufactured by Simplex. Connection of the components must be tied in with the existing system. This system has been in use for more than 10 years and has become the standard for fire detection systems throughout the medical center. This standard was established at the time the Simplex system was first procured. The use of simplex products in the expansion of our fire alarm system is essential to the Governments requirement.</p> <ul style="list-style-type: none"> Describe the minimum salient characteristics that will meet your needs. This is the area where you explain why no other vendor anywhere can supply this requirement for you. Acceptable reasons for "sole source" include (but are not limited to): bound by contract, technical order specification, warranty service, or regional standardization. If the reason for sole source is determined locally, offer what market research or clinical guidelines led to the decision. If this item is included in an allowance standard for War Reserve Materiel (WRM), cite the allowance standard, required source, and stock number for this item. NOTE FOR WRM PURCHASES: The Defense Logistics Agency is your primary source for WRM equipment. Be sure to determine availability from a DLA item manager before contracting for WRM equipment. If DLA cannot meet your timelines for WRM equipment, your urgency may be further justification for other than full and open competition. See your Medical Logistics Flight Commander for more details.
<p>8. PROVIDE INFORMATION SHOWING MARKET RESEARCH WAS CONDUCTED: Authorized dealers have been found that can provide the products needed: Strobes, Flow Switch, Tamper Switch, Strobe and Horn, Smoke Detectors, Door Holds, Duct Detector and IAM Relays.</p> <ul style="list-style-type: none"> This justification is for why no other vendor anywhere can supply your item or service and still meet your needs. Your rationale for barring other vendors is crucial to your justification. If you already cited the statutory reason for a sole source, state, "See paragraph 7". If your rationale for a sole source purchase was

determined locally, offer an explanation of the source selection process you went through to determine your sole source requirement. Unacceptable reasons include (but are not limited to) personal taste, good relationship with existing vendor, or one's comfort level with a particular vendor.

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SUBMITTED BY:

Signature: Keith Ropstra

Department/Requestor

Date: 8/22/2012

SIGNED BY:

Signature: [Signature]

Warranted Contracting Officer

Date: 11/8/12

APPROVED BY:

Signature: [Signature]

NCM or Product Line Supervisor

Date: 11/8/12

Note: Anything that is over 500K will need to strictly follow the SOP J&A Attachment.